

CASE STUDY

How Markham Stouffville Hospital Developed Their Hospital-to-Home Program

Reducing avoidable admissions by providing care to complex patients at home

Article by Nursing Executive Center

Published April 2020 • 10-min read



Table of contents

Overview pg. 03

Approach. pg. 04

Component 1: Identify target patient population. pg. 05

Component 2: Enroll eligible patients in program. pg. 07

Component 3: Leverage an interdisciplinary team pg. 08

Results pg. 10

Related pg. 12

Overview

The challenge

Some complex patients need medical care but not necessarily an acute care bed. Yet clinicians sometimes admit these patients to acute care because they worry those patients won't access the care they need in the community.

The organization

Markham Stouffville Hospital, a 350-bed community hospital in Ontario, Canada, created a hospital-to-home program in 2017.

The approach

Eligible complex but medically stable patients receive care from an interdisciplinary team at home rather than in a hospital.

The result

Within six months of implementing the hospital-to-home program, Markham saw an 80% decrease in ED visits among enrolled patients. Patients enrolled in the program also reported high satisfaction with services, quality of care, and support from hospital-to-home staff.

80%

Decrease in ED visits for enrolled patients within 6 months

Approach

How Markham Stouffville developed their hospital-to-home program

To increase quality and patient satisfaction, Markham Stouffville Hospital sought to move certain patients out of the hospital and instead deliver care in their homes. Markham collected data to choose the right patients for the program, then leveraged a multilevel care team to safely deliver care in patients' homes.

The three components

Markham Stouffville's hospital-to-home program has three key components:

01 Identify patient population that will benefit most from hospital-to-home program

02 Enroll eligible patients in program

03 Leverage an interdisciplinary team to deliver comprehensive, subacute care at the patient's home

01 Identify target patient population that will benefit most

The hospital-to-home program is resource intensive and best for a subset of patients with chronic, subacute care needs. To determine which patients to include in the program, leaders at Markham Stouffville analyzed data from 800 patients and found the following:

- 15% of admissions were patients with three or more comorbidities, who have been admitted to a hospital three or more times in the past six months.
- These same patients accounted for 60% of Markham's readmission rate.

We recommend a similar data analysis for other organizations looking to implement a hospital-to-home program. However, organizations unable to conduct a data analysis can consider targeting patients who are medically stable but do not receive the level of care they need outside of the hospital, such as: **geriatric, homebound, or polychronic patients**. In addition, consider targeting patients with high readmission rates, which can yield a significant return on investment.



IDENTIFY TARGET PATIENT POPULATION

Eligibility criteria

Leaders at Markham Stouffville developed eligibility criteria for the program using results from their data analysis. Below is a sampling of their inclusion and exclusion criteria.

Inclusion and exclusion criteria for eligibility

Inclusion	Exclusion
Patient hospitalized in last three months	Patient was seen by a palliative care team
One or more ED visits in past three months	Patient has a visiting MD/NP
One or more of the following: - Live alone	Patient is admitted to a long-term care facility



Find the full version of this table in the supporting artifacts section on page 13.

02 Enroll eligible patients in hospital-to-home program

Patients are enrolled in the hospital-to-home program in a number of ways. The most common enrollment point is when an eligible patient presents in the emergency department. When the ED physician assesses a patient and determines the patient does not need to be admitted but would benefit from care, staff then use the eligibility criteria to determine if the patient should be offered enrollment in the program. If the patient accepts, then they are enrolled and sent home that day.

However, clinicians across the care continuum, including PCPs, internists, and providers from retirement homes, can refer patients to the program at any point.

Markham Stouffville currently has 450 to 500 patients enrolled in the program.

Common points of entry into hospital-to-home program



Emergency department



Referral from PCPs and internists
across the care continuum



Referral from retirement
home providers

03 Leverage an interdisciplinary team to deliver care at home

Once an enrolled patient is home, their care is delivered by an interprofessional care team that includes:

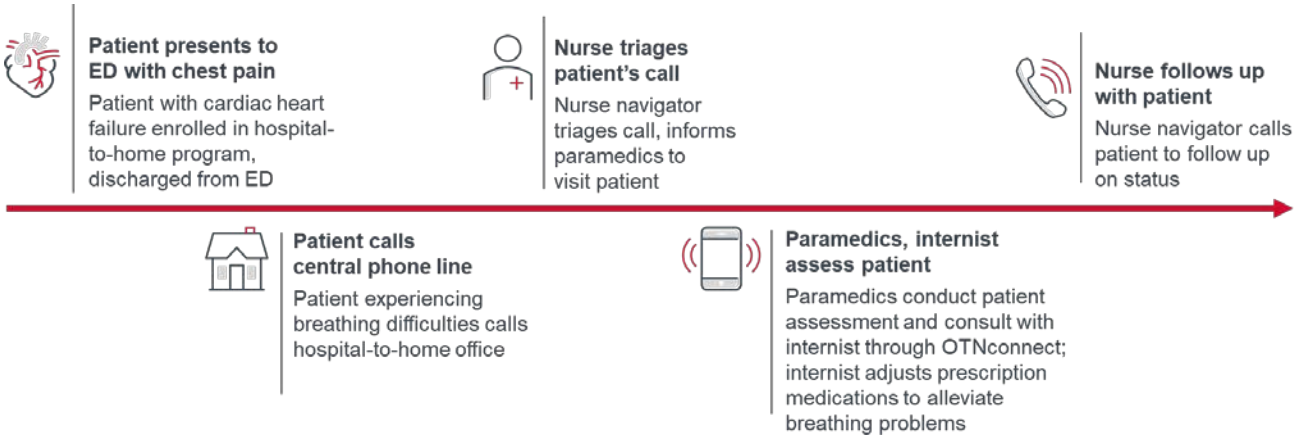
- **Nurse navigators.** Nurse navigators are integral to the program. They're a patient's first point of contact and reached via phone. They triage concerns, dispatch the appropriate provider, or refer the patient back to the ED.
- **Advanced care paramedics and nurse practitioners.** These two roles provide most of the care to patients at home. Most often, advanced care paramedics are first to respond to patients' acute care needs. Advanced care paramedics can administer basic medications and conduct point-of-care lab tests in the patient's home. If needed, paramedics also liaise with nurse practitioners to provide more acute care.
- **Internists.** Internists hold virtual consults with patients and nurse practitioners when an intervention is required, such as when there are changes to treatment plans and medication dosages. Internists are available for consults seven days a week via OTNConnect, a secure virtual platform, and conduct an average of five to six virtual consults per day.
- **Community PCPs.** Community PCPs are available to deliver routine primary care to patients if they do not have a PCP or their PCP does not conduct house calls.



LEVERAGE AN INTERDISCIPLINARY TEAM TO DELIVER CARE AT HOME

The interprofessional team provides comprehensive care to enrolled patients at home. Below is a snapshot of a patient’s journey through the hospital-to-home program.

Patient’s journey through Markham’s hospital-to-home program



Once a patient is medically stable, they remain in the program for an additional six months. During this time, the nurse navigator periodically follows up with patients to identify any additional medical concerns or deterioration. After six months, the patient “graduates” out of the program.

Interprofessional team leverages technology to coordinate care

To ensure seamless care coordination, Markham Stouffville uses secure channels of communication, including dedicated phone lines and a virtual care platform called OTNConnect. OTNConnect is a secure mobile app used by providers across Ontario that allows for two-way videoconferencing, messaging, and calling. Its features ensure easy communication between patients and the care delivery team.

Results

Hospital-to-home reduces ED visits, avoidable stays

The hospital-to-home program improved readmission rates at Markham Stouffville and increased patient satisfaction. By receiving care at home, patients also decrease their risk of hospital-acquired infections.

80% Decline in ED visits for enrolled patients over 6 months

95% Patient satisfaction with program services, quality of care, and support from hospital-to-home staff

Hospital-to-home supports patients' families and caretakers.



I am eternally grateful for having the support of the nurse navigator, paramedic, and nurse practitioner. I do not have adequate support from my family doctor for my elderly parents' care. This helps me know what to do and assists in frequent ED visits (my mom suffers delirium). Thank you so much for everything you do!

Daughter of hospital-to-home patient
Markham Stouffville Hospital

RESULTS

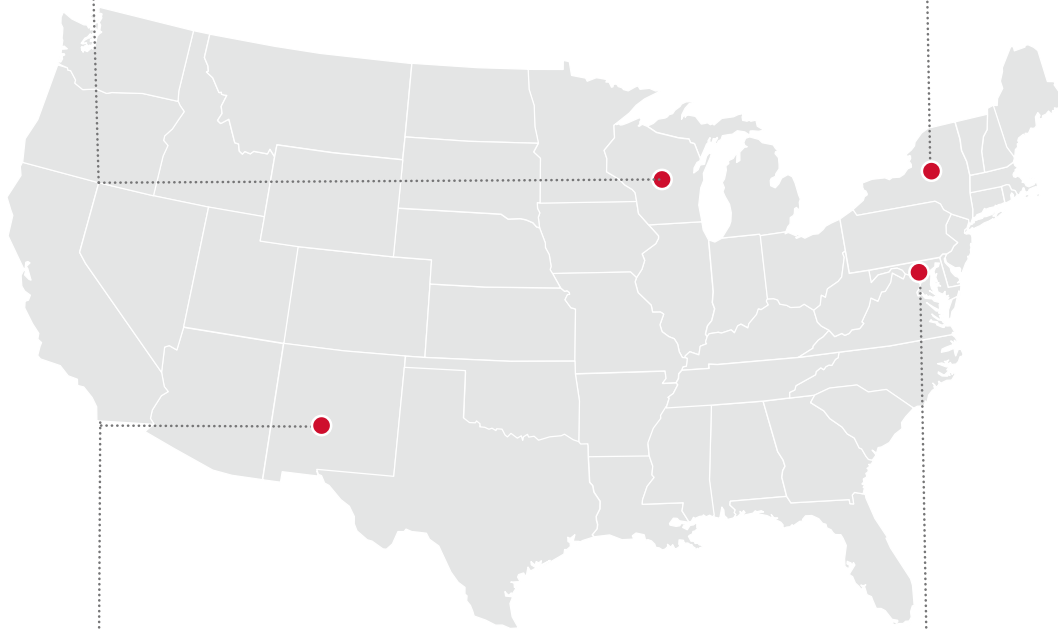
U.S. organizations have implemented similar home-care programs with comparable successes, including reductions in average length of stay (ALOS) and readmission rates, and high patient experience scores. Highlights of some of these programs are shown below.

Marshfield Clinic Health System

93% patient satisfaction scores since inception, consistently higher than traditional inpatient scores

Mt. Sinai Health Systems

ALOS 2.3 days shorter; readmissions decreased to 8.6% from 15.6%; ED visits decreased to 5.8% from 11.7%



Presbyterian Health Services

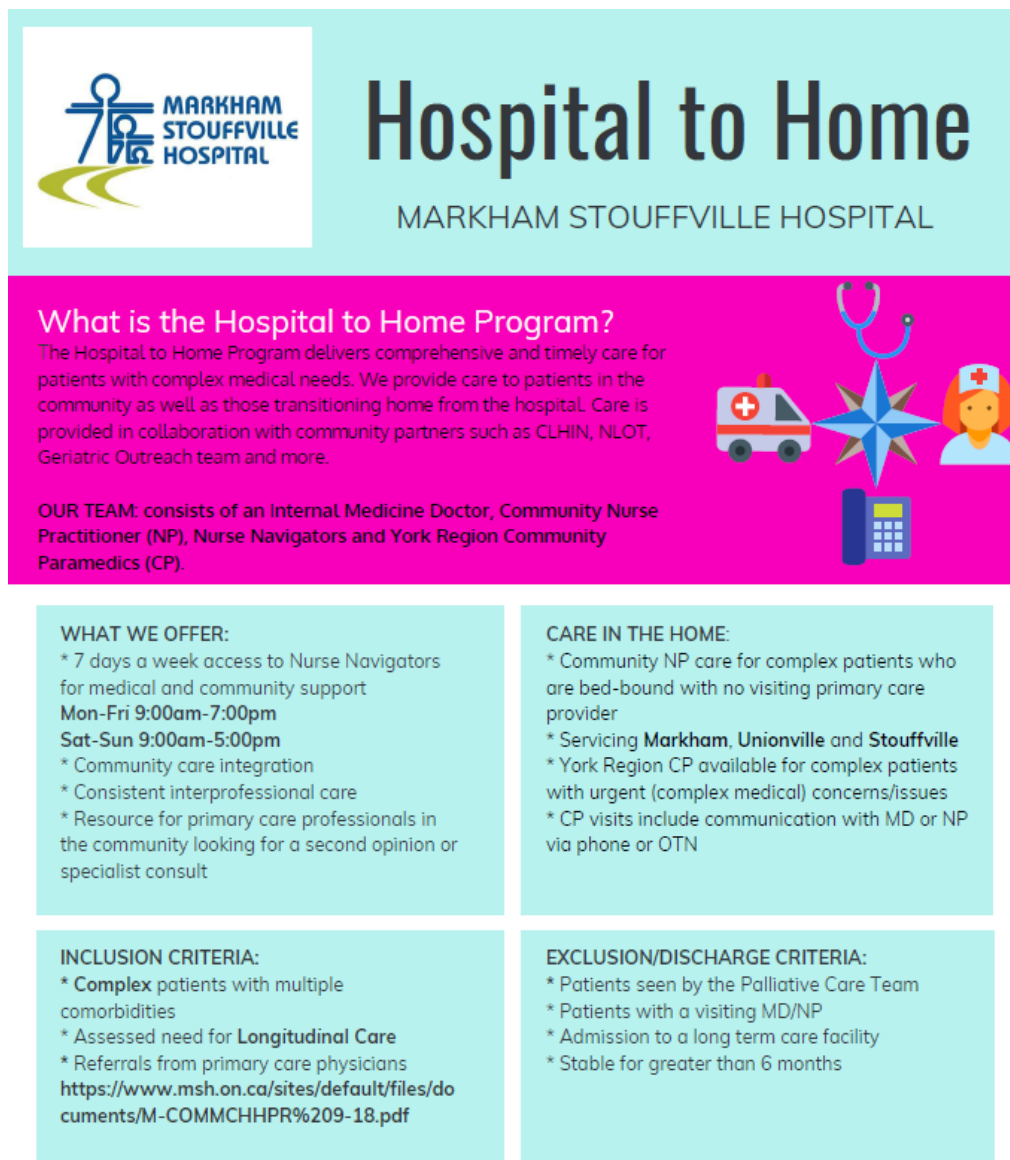
ALOS .91 days shorter; mortality rates decreased from 3.4% to 0.93%; fall rates decreased from 0.8% to 0%

Johns Hopkins Health System


Patients and caregivers judge hospital-at-home care quality higher than acute hospital care in satisfaction surveys

Supporting artifacts

Markham Stouffville's hospital-to-home program pamphlet



The image shows a digital representation of a pamphlet for the Hospital to Home program at Markham Stouffville Hospital. The pamphlet has a teal header with the hospital logo and title. The main body is pink and contains text about the program, team information, and service details. The bottom section is teal and divided into four boxes: 'WHAT WE OFFER', 'CARE IN THE HOME', 'INCLUSION CRITERIA', and 'EXCLUSION/DISCHARGE CRITERIA'. There are also icons of a stethoscope, ambulance, nurse, and calculator.




Hospital to Home

MARKHAM STOUFFVILLE HOSPITAL

What is the Hospital to Home Program?

The Hospital to Home Program delivers comprehensive and timely care for patients with complex medical needs. We provide care to patients in the community as well as those transitioning home from the hospital. Care is provided in collaboration with community partners such as CLHIN, NLOT, Geriatric Outreach team and more.



OUR TEAM: consists of an Internal Medicine Doctor, Community Nurse Practitioner (NP), Nurse Navigators and York Region Community Paramedics (CP).

WHAT WE OFFER:

- * 7 days a week access to Nurse Navigators for medical and community support
- Mon-Fri 9:00am-7:00pm**
- Sat-Sun 9:00am-5:00pm**
- * Community care integration
- * Consistent interprofessional care
- * Resource for primary care professionals in the community looking for a second opinion or specialist consult

CARE IN THE HOME:

- * Community NP care for complex patients who are bed-bound with no visiting primary care provider
- * Servicing **Markham, Unionville and Stouffville**
- * York Region CP available for complex patients with urgent (complex medical) concerns/issues
- * CP visits include communication with MD or NP via phone or OTN

INCLUSION CRITERIA:

- * **Complex** patients with multiple comorbidities
- * Assessed need for **Longitudinal Care**
- * Referrals from primary care physicians

<https://www.msh.on.ca/sites/default/files/documents/M-COMMCHPR%209-18.pdf>

EXCLUSION/DISCHARGE CRITERIA:

- * Patients seen by the Palliative Care Team
- * Patients with a visiting MD/NP
- * Admission to a long term care facility
- * Stable for greater than 6 months

Inclusion and exclusion criteria for eligibility

Inclusion criteria

A patient must have 2 or more of the following:

1. Patient hospitalized in the past 3 months.
2. One or more ED visits in the past 3 months.
3. One or more of the following:
 - Live alone
 - Poor nutrition
 - Failure to cope at home
 - Frailty
 - Risk of failing
 - 5 or more medications
 - Burned out care giver
 - Physical disability such as legal blindness or limited mobility
4. Chronic disease and unable to attend usual clinical follow-up or need at-home monitoring of chronic disease

Exclusion criteria

A patient is disqualified by any of the following:


1. Patient was seen by a palliative care team.
2. Patient has a visiting MD/NP.
3. Patient is admitted to a long-term care facility.
4. Patient has been stable for greater than 6 months.

Related

 RESEARCH REPORT
[Nurse-Led Strategies for Preventing Avoidable Readmissions](#)

 TOOLKIT
[The On-Time Discharge Toolkit](#)

 RESEARCH REPORT
[Achieving Care Continuity](#)

 RESEARCH REPORT
[Seamless Care Transitions](#)

Nursing Executive Center

Project Directors

Lauren Rewers
RewersL@advisory.com

Karl Frederick Meyer Whitemarsh
WhitemaK@advisory.com

Research Team

Eileen Fennell
Isis Monteiro
Allyson Paiewonsky

Program Leadership

Anne Herleth
Kate Vonderhaar

LEGAL CAVEAT

Advisory Board has made efforts to verify the accuracy of the information it provides to members. This report relies on data obtained from many sources, however, and Advisory Board cannot guarantee the accuracy of the information provided or any analysis based thereon. In addition, Advisory Board is not in the business of giving legal, medical, accounting, or other professional advice, and its reports should not be construed as professional advice. In particular, members should not rely on any legal commentary in this report as a basis for action, or assume that any tactics described herein would be permitted by applicable law or appropriate for a given member's situation. Members are advised to consult with appropriate professionals concerning legal, medical, tax, or accounting issues, before implementing any of these tactics. Neither Advisory Board nor its officers, directors, trustees, employees, and agents shall be liable for any claims, liabilities, or expenses relating to (a) any errors or omissions in this report, whether caused by Advisory Board or any of its employees or agents, or sources or other third parties, (b) any recommendation or graded ranking by Advisory Board, or (c) failure of member and its employees and agents to abide by the terms set forth herein.

Advisory Board and the "A" logo are registered trademarks of The Advisory Board Company in the United States and other countries. Members are not permitted to use these trademarks, or any other trademark, product name, service name, trade name, and logo of Advisory Board without prior written consent of Advisory Board. All other trademarks, product names, service names, trade names, and logos used within these pages are the property of their respective holders. Use of other company trademarks, product names, service names, trade names, and logos or images of the same does not necessarily constitute (a) an endorsement by such company of Advisory Board and its products and services, or (b) an endorsement of the company or its products or services by Advisory Board. Advisory Board is not affiliated with any such company.

IMPORTANT: Please read the following.

Advisory Board has prepared this report for the exclusive use of its members. Each member acknowledges and agrees that this report and the information contained herein (collectively, the "Report") are confidential and proprietary to Advisory Board. By accepting delivery of this Report, each member agrees to abide by the terms as stated herein, including the following:

1. Advisory Board owns all right, title, and interest in and to this Report. Except as stated herein, no right, license, permission, or interest of any kind in this Report is intended to be given, transferred to, or acquired by a member. Each member is authorized to use this Report only to the extent expressly authorized herein.
2. Each member shall not sell, license, republish, or post online or otherwise this Report, in part or in whole. Each member shall not disseminate or permit the use of, and shall take reasonable precautions to prevent such dissemination or use of, this Report by (a) any of its employees and agents (except as stated below), or (b) any third party.
3. Each member may make this Report available solely to those of its employees and agents who (a) are registered for the workshop or membership program of which this Report is a part, (b) require access to this Report in order to learn from the information described herein, and (c) agree not to disclose this Report to other employees or agents or any third party. Each member shall use, and shall ensure that its employees and agents use, this Report for its internal use only. Each member may make a limited number of copies, solely as adequate for use by its employees and agents in accordance with the terms herein.
4. Each member shall not remove from this Report any confidential markings, copyright notices, and/or other similar indicia herein.
5. Each member is responsible for any breach of its obligations as stated herein by any of its employees or agents.
6. If a member is unwilling to abide by any of the foregoing obligations, then such member shall promptly return this Report and all copies thereof to Advisory Board.



655 New York Avenue NW, Washington DC 20001
202-266-5600 | [advisory.com](https://www.advisory.com)